

# South Beach / Rincon / Mission Bay Neighborhood Association Meeting

**Monday June 10, 2024**

## MINUTES

6:00 PM-7:15 PM

(HYBRID MEETING)

<b>ATTENDEES</b>	5 Officers, 1 Presenter, 13 residents, 12 remote residents
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[NEXT MEETING: MONDAY 7/8/24](#)

<b>TOPIC</b>	Real Estate Trends
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- **WELCOME + INTRODUCTIONS** (Alice Rogers)
- **Announcements**

Bettina Cohen advised that the Mission Bay Neighbors first meeting is on Tuesday 6/18 at 6pm at 626 Mission Bay Blvd (near Spark Social).  
For any follow up questions, contact [Bettina.Cohen@sonic.net](mailto:Bettina.Cohen@sonic.net)

Elizabeth Carney advised that American Grilled Cheese Kitchen (2<sup>nd</sup> Street at South Park) has closed. Caffe Centro in South Park has reopened!
- **Real Estate Trends**

Christian Buckley, Realtor and Mission Bay resident (and also our newly appointed Social Director for the Neighborhood Association), presented on real estate trends. After giving a brief background on himself, Christian started by talking about factors affecting the real estate market including the economy, consumer confidence, and a shortage of inventory among other things. Finance plays a role with such things as down payments, interest rates, loans, and mortgage payments. Christian next spoke about buyer motivation – the competition is down so the days of making crazy over-the-top offers are over. Buyers can write offers with contingencies now. What do buyers want in a home? Lower HOA dues. Move-in ready. Christian reviewed which features are in demand, and which ones are not too important. Christian reviewed seller mentality and trends and spoke about new construction – the challenges and shortage of affordable homes. What are some new opportunities? Christian concluded with real estate updates and news in our neighborhoods.

Followed by Q&A.
- **Social Committee**

Christian shared some thoughts and ideas on building a sense of community. He shared some suggestions of possible social events.

Here is a [PDF Flyer](#) of tonight's presentation.

To listen to the Zoom recording, click [HERE](#). Passcode: +C.5AS?C  
**NOTE:** Due to technical difficulties with the audio, the meeting begins at the 9:13 marker.

The Neighborhood Association wishes to thank Cloudflare for hosting tonight's meeting, donating their conference room, and providing snacks.

**Next Meeting: July 8<sup>th</sup>. Topic: TBA**